

# Diversifying Revenue...

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In pursuit of the mission

# Florida's Healthy Start Program

- A comprehensive program promoting optimal prenatal health and developmental outcomes for all pregnant women and babies in Florida.
- Goals: reduce infant mortality; reduce number of low birth weight babies; improve health and developmental outcomes.

# Healthy Start Coalitions

- The state's 33 Coalitions are partnerships made up of local public and private medical professionals, hospitals, schools, charities, social services agencies, the United Way, the March of Dimes and individuals. Coalition members work together to identify and resolve local health problems that affect pregnant women and their families.

# Healthy Start Funding

- Each Coalition allocates funding to local agencies to provide Healthy Start services, which include:
  - Care Coordination and Outreach
  - Breastfeeding and Childbirth education
  - Parenting education and support
  - Smoking Cessation Assistance
  - Nutritional services and counseling
  - Psychosocial counseling
  - Home Visits

# Anti-Drug Initiative

## Level 1: Diversion

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- Offered only to drug possession arrestees with no prior felony convictions.
- Six week duration.
- Assessment emphasizing motivation and change.
- Random Urinalysis.
- Successful completion = charges dropped
- Failure = removal from diversion status

# ADI Level 1 Discharges

Completed, No Use	73.08%
Completed, Some Use	16.68%
Did Not Complete	10.24%

Thru June 30, 2008 N=7,288

# One Year Post-ADI Outcome

Completers	90%
Non-Completers	10%
Completer, Any Arrest	27%
Non-Completer, Any Arrest	43%
Completer, Drug Related Re-Arrest	10%
Non-Completer, Drug Related Re-Arrest	15%

Discharged between Nov 1, 1999 and June 30, 2007 N=5,688

# Fee for Service Residential

- There is a market for private residential care.
- SMC currently operates an 8 bed residential unit.
- Cost per day is a flat \$250.
- FY 07-08, this unit generated \$384,000, including \$29,000 in insurance.

# Right Turn Services



- Brief Therapy
- Outpatient Detox
- Pain Management
- Staffing: .8 FTE Physician, 1.0 CAP, 1.0 CSR
- 2007-08 Revenues \$243,000

# For Information Contact

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